



**ALBATRANS**<sup>®</sup>  
International Transport and Foreign Trade Co.



K. Gümüşhan



A.B. Gümüşhan



Ş. Davrak



P. Akyol



G. Gümüşhan



Z. Bekmezci



İ. Özdoğan



B. Şanlı



L. Ardal



N. Altınel



S. Kaygusuz



A. Meracı



H. Elmas



D. Akaydin



G. Şen



D. Tok



Ç. Dağdu



Z. Yeniçurt



G. Koçarlıan



M. Beuli



S. Ocak



O. Dalkaran



E. Çekmiş



J. Kalaycıyan



N. Dermani

## ALBATRANS INTERNATIONAL TRANSPORT

Care'go Solutions  
**ALBATRANS**<sup>®</sup>



ESTABLISHMENT DATE: 1999

ADDRESS: EGS Business Park B3 Blok No: 331-332

34149 Yeşilköy İstanbul, TURKEY

Tel: +90 212 465 5599

Fax: +90 212 465 5589

E-mail: info@albatrans.com.tr

Web: www.albatrans.com.tr

GENERAL MANAGER: A. Bahadır Gümüşhan

**E**stablished in early 1999 as a company that is 100% financed by the Turkish investors, Albatrans keeps growing with its expanded range of services as well as new investments. Reinforcing its air cargo services, in other words its flagship, with sea transport and project transport, the company makes the best use of new opportunities.

Albatrans is one of the leading company that provides logistics service mainly to automotive sector that follows up with electronics, high-tech, spare parts, garments and textile. We summarize our delivery capacity in the field of air cargo with the following sentence for our customers, "We deliver from and to every destination as long as there is an airport". Our sea transport services started to have a significant share in our business volume, we formulated this as follows: "We deliver from and to every destination as long as there is a port".

As Albatrans, we serve in 116 countries around the world with the import and export transports we carry out in the field of air cargo. We are aware that there are destinations we have not been to or could not reach; however, we aim to increase our growth rate by 10% each year, and want to ensure

that there won't be any country that is lack of our service within the next 5 years.

While Far East constitutes 38% of our import transports, the European and African markets constitute 80% of our export transports. The African market has a significant share in our project transports as well as sea transport. Our short and medium term target is to grow in West Africa and South Africa hinterland with the office and storage investments we make. Following such port offices, we are planning to focus on the Central African market by establishing an inland transport and distribution network.

We, as Albatrans, provide our customers with high quality services in the fields we operate, we also offer them cost advantage and customer oriented solutions. In order to ensure the sustainability of this structure, we try to reduce our purchasing costs and maximize our profitability with the Block Space Agreement (BSA) we made with the air carriers as well as global contracts.

Main goal of our company is, to keep growing up our market range by increasing our service quality, providing proactive and flexible solutions to our customers by saying "Albatrans Care'go Solutions".

